

CIMTECH 320Z Gets One-Way Ticket To Hawaii

Cincinnati, Ohio—2011—When a customer needs help, CIMCOOL—a longtime leader in the metalworking fluids industry—and its distributor teams go above and beyond the call of duty. So when One Way Industrial recently received a fast-moving request for an order of Cimtech 320Z, the Oxnard, CA distributor made sure its Hawaii-based customer, the U.S. Coast Guard, didn't have to wait long or pay the full freight from Ohio.

“My customer ordered a five-gallon bucket of 320Z and a refractometer from One Way,” said Vern Boothby, CIMCOOL’s West Region Business Manager. “The only shocker for them was the shipping charge from Ohio to Hawaii, which One Way reduced by having the product shipped to California first, then to Hawaii. That quick thinking made the customer very happy.”

“We love the product SO MUCH,” said Kenneth Matsumoto of the U.S. Coast Guard. “Our Environmental and Hazardous Waste Department thinks we’re headed in the right direction to reduce waste and the cost of getting rid of it. Even the welders love it since it is an easy clean up before welding.” What’s more, Matsumoto added, “this product lasts a long while in service and provides superior cooling and cutting performance, saving us big money in the long run.”

All of which proves to Matsumoto that “even a seemingly small improvement in our machining processes by switching coolants adds significantly to our production capabilities. Our workers are happy, and that makes ALL of us happy,” he said. “We’ll definitely buy Cimtech 320Z in the future.

All CIMCOOL products are backed by the company’s “no-hassle” performance guarantee and free trial assurance. For additional information on this and other CIMCOOL products, please visit our website at www.CIMCOOL.com, and click on the MSDS and Product Information menu. CIMCOOL Fluid Technology is a global manufacturer of metalworking fluids. The company is certified ISO 14001, ISO 9001.



CIMCOOL, headquartered in Cincinnati Ohio, is a world supplier in metalworking fluid technology. Visit our website at www.CIMCOOL.com.

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